



Newsletter

*Perry County
Winter 2020*

Dear Friends,

A new year is upon us and this is the time of year that we look to the future with optimism. 2019 certainly had its challenges with weather, prices and export access. Let's hope that this year doesn't present the challenges that the past two have. To help make some of those decisions for this year please plan to attend the upcoming Grain Marketing Program, details are enclosed.

The pesticide and fertilizer recertification schedule is enclosed. You may notice a category 15 on your license renewal form from the Ohio Department of Agriculture, that is your fertilizer certification. They will all be on one card. All recertification programs for the entire state can be found at Ohio States website: <https://pested.osu.edu>. Click on the private tab at the top of the page, then click on private recertification. A map will appear and you can click on any of the regions for the schedule. You can go ahead and send ODA your \$30.00 along with the form now. You will then receive your card after attending the recertification program. We will be charging \$20.00 the day of the program to cover material costs.

We have been discussing the poor quality of forages from last year. To date I still have not seen a first cutting forage sample result that would meet a cows nutritional requirement. We do have a forage probe at the extension office for you to use. For those of you that have used it before, a new cutting tip has been installed.

OSU Extension in Perry and Morgan County will be conducting a Master Gardener training beginning on February 12th. This is a six week course that meets from 9 a.m.- 4p.m. at the Morgan County Extension Office and will cover over 25 topics related to gardening. The cost for this course is only \$60, and includes a training manual, handouts, meals and snacks. We are receiving a lot of interest this year, so if you would like to know more about the course, call us at 740-743-1602.

We do have copies of the farmers tax guides

Additional agriculture and natural resource informational can be found at Ohio State University Extension website: <https://agmr.osu.edu/resources>. There are several free blogs and newsletters available.

Ted Wiseman
Extension Educator
Perry County ANR

cc. Pam Montgomery

OSU Extension Perry County
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UPCOMING PROGRAMS 2020

January

- 16 6:00 p.m. Grain Marketing & Farm Bill
Sheridan High School Flyer enclosed
- 22 Small Farm College Licking County
Flyer Enclosed

February

- 3 Pesticide & Fertilizer Recertification
Perry County, Top Hat Restaurant 10-2 pm
- 3 Pesticide & Fertilizer Certification
Morgan County High School 6-10 pm
- 4 Pesticide & Fertilizer Certification
Muskingum County Extension Office 10-2 pm
- 5 Gypsy Moth Program
David Adkin's ODA
Perry County Extension Office 6-8 pm
- 6 Pesticide & Fertilizer Certification
Muskingum County Extension Office 6-10 pm
- 13 Beef School (Flyer enclosed)
- 18 Pesticide & Fertilizer Certification
Licking County Extension Office 6-10 pm

March

- 3 Pesticide & Fertilizer Certification
Licking County Extension Office 10-2 pm
- 19 Pesticide & Fertilizer Recertification
Perry County, Senior Center, New Lexington, 6-10

July

- 20-25 Perry County Fair

**Contact the Perry County Extension Offices for detailed information
(Registration Deadlines and Fees, etc.)**

CFAES provides research and related educational programs to clientele on a nondiscriminatory basis.
For more information: <http://go.osu.edu/cfaesdiversity>.



GRAIN MARKETING WORKSHOP

Thursday, January 16, 2020 6pm

Ben Brown, Ohio State University Department of Agricultural, Environmental, and Developmental Economics, will discuss strategies to help improve your marketing knowledge, skills, and profitability. New Farm Bill updates will also be discussed.

Location: Sheridan High School Cafeteria Cost: Free

8725 Sheridan Rd, Thornville, OH 43076

More Details call : OSU Extension Perry County 740.743.1602

Tuscarawas.osu.edu



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Ohio Farm Custom Rate Survey 2020

Barry Ward, Leader, Production Business Management
OSU Extension, Agriculture & Natural Resources

A large number of Ohio farmers hire machinery operations and other farm related work to be completed by others. This is often due to lack of proper equipment, lack of time or lack of expertise for a particular operation. Many farm business owners do not own equipment for every possible job that they may encounter in the course of operating a farm and may, instead of purchasing the equipment needed, seek out someone with the proper tools necessary to complete the job. This farm work completed by others is often referred to as “custom farm work” or more simply “custom work”. A “custom rate” is the amount agreed upon by both parties to be paid by the custom work customer to the custom work provider.

Custom farming providers and customers often negotiate an agreeable custom farming machinery rate by utilizing Extension surveys results as a starting point. Ohio State University Extension collects surveys and publishes survey results from the Ohio Farm Custom Survey every other year. This year we are updating our published custom farm rates for Ohio.

We need your assistance in securing up-to-date information about farm custom work rates, machinery and building rental rates and hired labor costs in Ohio.

This year we have an online survey set up that anyone can access. We would ask that you respond even if you know only a few rates. We want information on actual rates, either what **you paid** to hire custom work or what **you charged** if you perform custom work. Custom Rates should include all ownership costs of implement & tractor (if needed), operator labor, fuel and lube. If fuel is not included in your custom rate charge, there is a place on the survey to indicate this.

You may access the survey at: [ohio farm custom rates survey 2020](https://osu.az1.qualtrics.com/jfe/form/SV_7WN0eNQz3VO41nv)

Or: https://osu.az1.qualtrics.com/jfe/form/SV_7WN0eNQz3VO41nv

The deadline to complete the survey is March 30, 2020.



2020 AGRONOMY SCHOOL

TUESDAY, JANUARY 28, 2020 9:00 AM TO 3:00 PM

Join OSU Extension in Muskingum & Coshocton Counties for the 2020 Agronomy School. This school will focus on topics to increase corn profitability, improve grain crop nutrient management, and understand new trends in Ohio weather. Also learn more about the farm bill, commodity prices, and trade issues. Thank you to the Ohio Soybean Council for co-sponsoring this event.

Location:

Dresden United Methodist Church
1014 Main Street
Dresden, Ohio 43821

Cost:

\$30 per person- RSVP by Jan 22

Registration information:

See back side of flyer

Featured Speakers:

Aaron Wilson, Atmospheric Scientist, Byrd Polar and Climate Research Center

Ben Brown, Program Manager for Farm Management

Glen Arnold, Field Specialist, Manure Management

Harold Watters, Field Specialist, Agronomic Systems

muskingum.osu.edu

coshocton.osu.edu



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2020 Agronomy School

Registration Details:

PRE-Registration is required, and the fee is \$30 per person. The registration deadline is Wednesday, January 22, 2020. This fee includes refreshments, hot lunch, handouts, and a copy of Bulletin #969 –A Field Guide to Identifying Critical Resource Concerns and Best Management Practices. Fertilizer Certification and Certified Crop Advisor (CCA) credits have been applied for.

Make checks payable to Ohio State University Muskingum County. Mail to 225 Underwood Street, Zanesville, OH 43701. Please return this form with payment. Thank you!

Name(s): _____

Address: _____

City: _____ State: _____ Zip: _____

Phone: _____

Email: _____

Amount Enclosed: _____

More Information:

Muskingum County
Clifton Martin
740-454-0144
martin.2422@osu.edu

Coshocton County
David Marrison
740-622-2265
marrison.2@osu.edu



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OHIO BEEF CATTLE NUTRITION AND MANAGEMENT SCHOOL



SESSION 1

Session 1 will focus on utilizing small grains in the diets of all ages and production groups of beef cattle, utilizing alternative forages, and managing your herd or feedlot with lower quality feedstuffs. This discussion will be led by former OSU research nutritionist and current University of Georgia Department of Animal Sciences Chair, Dr. Francis Fluharty.

The sessions will be offered twice in two different locations – Licking County and Sandusky County.

SANDUSKY COUNTY

Session 1: January 29, 2020 | 6:00 – 9:00 pm

Session 2: February 12, 2020 | 6:00 – 9:00 pm

Luckey Farmers Inc.

Main Office
1200 W. Main Street
Woodville, OH 43469

SESSION 2

Session 2 will feature talks by several OSU Extension Educators on marketing strategies, commodity market outlook, feeding for the grids/carcass quality, forage testing, and managing annual forages for grazing and hay.

LICKING COUNTY

Session 1: January 30, 2020 | 6:00 – 9:00 pm

Session 2: February 13, 2020 | 6:00 – 9:00 pm

Ohio State University Newark and COTC Campus

Warner Center, Room 126
1179 University Drive
Newark, OH 43055

PRICE: \$40.00 (Price includes Session 1 & 2)

CONTACT: For questions, contact Allen Gahler in Sandusky County at 419-334-6340 or gahler.2@osu.edu, or Dean Kreager in Licking County at 740-670-5315, or kreager.5@osu.edu.

REGISTRATION | OHIO BEEF CATTLE NUTRITION AND MANAGEMENT SCHOOL

(Registration should be sent to the attending County.)

Name: _____

Additional Attendees: _____

Address: _____

City: _____

State/Zip: _____

Phone: _____

Email: _____

of Attendees _____ x \$40 Total Amount Enclosed: _____ **(Make checks payable to OSU Extension.)**

Send completed forms to: **Sandusky County Sessions**
Ohio State University Extension
Sandusky County
2000 Countryside Drive #4
Fremont, OH 43420

-or- **Licking County Sessions**
Ohio State University Extension
Licking County
771 East Main Street, Suite 103
Newark, OH 43055



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Ohio Beef Cow/Calf Workshop

Are you looking at all your options to make your cow/calf operation profitable? OSU Extension is bringing in experts from Ohio and surrounding states to discuss and demonstrate the practices that you might apply on your farm to improve your operation. By attending the sessions below, you will receive the needed interaction with speakers and participants to address any questions, as well as the opportunity to connect with fellow cattle producers.

SESSION 1

Session 1 will focus on alternative feeds and forages, and managing brood cow nutrition with discussion led by Dr. Francis Fluharty.

SESSION 2

Session 2 will focus on herd health and reproduction with Dr. Les Anderson from the University of Kentucky and Dr. Foster Anderson, a highly respected local cattle veterinarian. We will include live demonstrations on topics such as body condition scoring, breeding soundness exams, and semen handling.

January 30, 2020 | 10:00 am – 2:00 pm

-and-

February 13, 2020 | 10:00 am – 2:00 pm

LOCATION: Claylick Run Farm Sale Facility (Heated Facility)
11970 Cross Rd., Newark, OH 43055

PRICE: \$40.00 (Price includes Session 1 & 2 and Lunch)



CONTACT: For questions, contact Allen Gahler in Sandusky County at 419-334-6340 or gahler.2@osu.edu, or Dean Kreager in Licking County at 740-670-5315, or kreager.5@osu.edu.

REGISTRATION | OHIO BEEF COW/CALF WORKSHOP

Name: _____ **Additional Attendees:** _____

Address: _____

City: _____

State/Zip: _____

Phone: _____ **Email:** _____

Dietary Needs: _____

of Attendees _____ **x \$40** **Total Amount Enclosed:** _____ *(Make checks payable to OSU Extension.)*

Send completed forms to OSU Extension Licking County, 771 E. Main Street, Suite 103, Newark, OH 43055.



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